



# Our partners at a glance

## Afterpay

Australia's biggest Buy Now  
Pay Later (BNPL) platform

1300 621 603  
afterpay.com/en-au/pharmacy-guild-members

## AFT Pharmaceuticals

Endorsed for AFT Pain Range

1800 238 742  
www.aftpharm.com

## BD Rowa™

Automatic Dispensing Robots  
and Digital Selling Solutions

1800 697 692  
rowa.de/en/

## Cody Group

The Official Pharmacy Guild Calendar

1800 628 388  
codygroup.com.au

## Carbine Media

Pharmacy Guild Of Australia  
Year Planner

02 9476 5933  
carbinemedia.com.au

## Fusion Health Space

Workflow and design consultancy services

info@fusionhealthspace.com.au  
fusionhealthspace.com.au

## Guild Finance / Loan book

Finance built for health, care & community services

0431 558 335  
jasminarguelles@guildgroup.com.au

## Guild Insurance

Pharmacy's own business insurer

1800 810 213  
guildinsurance.com.au

## GX Pro

Your Partner in Performance

02 6270 8950  
gxpro.com.au

## iNova

Gold Cross OTC range

1800 630 056  
inovapharma.com

## Interpath Services

Official distributor of Socorex® Calibrex™ bottle-top  
dispensers

03 9056 5300  
interpath.com.au

## Lease 1

Retail Shop Lease Information  
and Services

1300 766 369  
lease1.au

## Liebherr (distributed by Andi-Co Aus)

Pharmaceutical  
& Biomedical Refrigeration

1800 685 899  
home.liebherr.com.au

## LocumCo

Discounted locum support for pharmacies expanding  
Scope of Practice

1800 357 001  
locumco.com.au

## Modeus

Revolutionising Controlled Drug Management – and the  
Identity Behind It

02 6270 8950  
modeus.co

## Paperpak

Iconic "Ask Your  
Pharmacist" pharmacy bags

1800 088 258  
paperpak.co

## PCCA

Your support for Pharmacy Compounding

02 9316 1500  
pccarx.com

## Team Medical

Leading supplier of Medical Equipment and  
Consumables for Consult Rooms and Patient Treatment

1300 224 450  
teammed.com.au

# Trent Twomey

Pharmacy Guild of Australia



Gold Cross Products & Services, which came into being from the rebranded Gilseal in 1994, is now synonymous with superior quality pharmacy products and services, all branded with the distinctive logo of a gold cross on a blue background.

The symbol is used by Guild members as an easily recognisable identification of community pharmacy, and when endorsed for use on products it denotes that the product meets the highest standards of pharmacy.

For many people, Gold Cross' innovative approach is characterised by its Glucojel jellybean product, the leading pharmacy confectionery item and one which remains the most popular with people who visit pharmacies.

Gold Cross also uses its status as an endorser of quality products and services to help maintain the high levels of quality that patients expect when they visit their pharmacy.

In addition, Gold Cross supports the Pharmacy Guild's advocacy and work in ensuring a viable and sustainable community pharmacy sector is available to provide services, advice and medicines for communities across Australia.

## **Trent Twomey**

Guild National President

# About us

Whether it's Glucojel; Australia's favourite jelly beans and bears, Australasian Pharmacy; the official journal of the Pharmacy Guild, or the best pharmacy suppliers in their field, if it's exclusive to pharmacy, chances are it's proudly brought to you by Gold Cross.

A fully owned subsidiary of the PGA, very few organisations know Australian pharmacists better than Gold Cross. And since 1932, no other organisation has worked as hard to partner with industry to bring a range of pharmacy exclusive products to market for everyday use in pharmacy, and at homes across Australia, while providing financial support to the profession.

In this handbook, you'll find a comprehensive listing of Gold Cross' endorsed partners and the benefits they provide to you, your team and your business.

These partners have been selected through a careful and considered process comprised of 3 key components:

- ✚ Relevance to the pharmacy profession
- ✚ The benefit to PGA members
- ✚ The support provided to the PGA for their advocacy work.

These partners can be identified by the use of the iconic logo as an official seal of approval.

To find out more about our endorsed partners, or the range of PGA member benefits available from Gold Cross, please visit [goldx.com.au](http://goldx.com.au).



# Glucojel

The Original Pharmacy  
Jellybean & Bears



02 62 708 950



[enquiries@goldx.com.au](mailto:enquiries@goldx.com.au)



[goldx.com.au](http://goldx.com.au)

For over 80 years Australians have been buying their favourite jelly beans from their favourite pharmacy. Proudly Australian owned, a little known fact is those jelly beans have been giving back to the pharmacy profession since 1941 too. Now Vegan friendly, and sharing the shelf with Glucojel bears, Australians can also choose to buy in bulk, choose their favourite flavour, or pick up a small travel bag, with the mixed beans available in 70g, 150g and 1kg bags, Red only and Black only beans available in 150g and bears available in 150g bags too.

Not only have Australians been making decades of sweet memories with Glucojel, whether it was Dad's secret weapon for a pick-me up from the sidelines, Mum's sick day go-to, or Nanna's surprise, but many pharmacists have their own Glucojel memories to look back on fondly. Whether it was looking back to the first bag you sold, or the average 47% profit margin made across the range (based on current RRP), Glucojel are sure to bring a smile to the face of any self respecting Australian Pharmacist.

We're proud to be supporting community pharmacy and all money raised by Glucojel assists the PGA in their advocacy work for community pharmacy, in turn directly benefitting the health and wellbeing of all Australians. The advocacy work of the PGA includes Community Pharmacy Agreement negotiations, expanding Vaccination Services, reducing the cost of the General Patient co-payment and safety net and much more. The real benefit for the members is the work that is done behind the scenes for community pharmacy by the Pharmacy Guild of Australia (PGA). The proceeds made from Glucojel provide the PGA with the ability to work on behalf of the pharmacy profession to ensure the profession is visible and the needs of the profession are heard and supported.



**100% PURE  
GLUCOJOY!**



**GLUCOJEL™**  
The Original Pharmacy Jelly Bean

# Guild Insurance

## Business Insurance



1800 810 213



[gilbsc@guildinsurance.com.au](mailto:gilbsc@guildinsurance.com.au)



[guildinsurance.com.au/pharmacy](https://guildinsurance.com.au/pharmacy)

There's safety in numbers. And with safety comes confidence; the confidence to fly high and reach new heights, especially in your career. At Guild Insurance, we've dedicated the last 60 years to building a network of professionals to provide the support to help you reach those heights.

Since the day Mr Alan A Russell OBE advocated for the need for protections for pharmacists, to now, Guild has understood the specific risks of working in and running a pharmacy. No matter where you're at in your journey, we can provide the right cover to suit your needs and be there when you need it most.

As the only insurer 100% owned by the Pharmacy Guild of Australia, no other insurance company can understand pharmacy like we do; and we've got the history to prove it. Our ties to the pharmacy community run deep and are intrinsic to our values, operations, and existence as a whole.

Whatever journey you decide to take, and whatever stage of your career you're at, we're here so that you don't have to face challenges alone. We may not be front of mind, but we've got your back when you need us most.

It's more than just insurance. When you're with Guild Insurance, you gain access to RiskHQ, our online risk management recourses centre, filled with articles and free CPD based on data we've collected for the past 60 years.

You have 24/7 access to our claims hotline for emergencies outside of business hours, and you also have access to one of Australia's leading professional indemnity legal defence teams, Meridian Lawyers. With Guild Insurance, you can sleep soundly knowing we'll be there when you need us.

**Built for pharmacy.  
Backed by experience.**

  
**Don't go it alone**

# Guild Finance / Loan book

Finance built for health, care  
& community services



0431 558 335



jasminarguelles@guildgroup.com.au

## Over 30 years supporting pharmacy owners.

Running a pharmacy isn't without its challenges, but it's also filled with exciting opportunities to grow, innovate, and better serve your community.

Guild Finance was created specifically to support pharmacy owners. For over 30 years, we've worked alongside pharmacy businesses, enabling their potential through tailored finance solutions that support their day-to-day operations and long-term growth.

Because when it comes to pharmacy, we understand the business behind the dispensary better than anyone.

## Bringing your vision to life.

Whether you're streamlining operations, upgrading your technology or planning the next stage of your pharmacy, investing in your business is part of moving your pharmacy forward.

## We can help you:

- > invest in pharmacy automation, such as dispensing robots or packing machines
- > upgrade your dispensary technology and systems
- > refresh or extend your pharmacy fit-out
- > purchase business equipment or vehicles

## Finance that understands pharmacy

Guild Finance provides end-to-end lending solutions, supporting you from the initial consultation right through to settlement, and beyond. We understand that no two pharmacy businesses are the same, and we take the time to understand your business needs and goals, so we can structure financing that works for you.

## Why work with us?

### > Pharmacy is our focus

Supporting pharmacy owners isn't just one part of what we do; it's what we specialise in. Our team understands the realities of running a pharmacy and works with you to structure finance solutions that support your business as it grows.

### > Competitive

Our rates remain competitive with other lenders, helping you invest in your pharmacy with confidence.

### > Stress-free application

We keep the process simple, with clear documentation and a smooth application experience from start to finish.

### > Support as your business grows

Our relationship with you doesn't end once the finance is in place. We're here to journey with you as your business continues to evolve.

**Work with a finance partner who understands the realities of running a pharmacy. To start your application, scan the QR code.**

## Here to help

Speak with our team to learn how Guild Finance can support your pharmacy.

**Jasmin Arguelles**  
Guild Lending Manager  
0431 558 335



Scan the QR code  
to begin your  
finance application.



# GX Pro

Your Partner in Performance



02 6270 8950



team@gxpro.com.au



gxpro.com.au

Efficient business support for health, care and community services. Administrative, reporting and creative capability that helps businesses run smoother, smarter and efficiently across Australia.

## How GX PRO helps

### Operational support that fits your day

Front-of-house and back-office help that keeps tasks moving—calls, follow-ups, appointments, data entry and coordination.

### Reporting you can act on

Dashboards, workflow analysis and clear insights so you can make faster decisions and improve performance.

### Creative that stays on brand

Front-of-house and back-office help that keeps tasks moving—calls, follow-ups, appointments, data entry and coordination.

## Ways we support your operations

### Admin & Operational Support

Day-to-day admin and front-of-house support—phone/email handling, appointments, follow-ups, data entry and back-office tasks.

### Business Reporting & Analysis

Operational reporting, dashboards and workflow analysis that turn daily activity into clear insights for continuous improvement.

### Design, Creative & Digital Support

Brand-aligned creative for campaigns and in-store needs—marketing collateral, social content, posters, signage and promotional materials.

### Flexible Workforce Capability

Scalable support teams that integrate with your operations—reliable coverage for peak periods, projects and ongoing workload.



## Efficient support for pharmacies

Design • Websites • Reporting • Admin • Bookkeeping

Your Partner in Performance  gxpro.com.au



# Afterpay

Buy Now Pay Later



1300 621 603



[kelliec@afterpay.com.au](mailto:kelliec@afterpay.com.au)



[afterpay.com/en-au/pharmacy-guild-members](https://afterpay.com/en-au/pharmacy-guild-members)

Founded in 2014 in Sydney, Australia, Afterpay has millions of global customers and hundreds of thousands of merchant partners.

Integrated within over 1,600 pharmacies in Australia already, Afterpay's product helps patients break up the cost of their medication or pharmacy goods in four instalments, without incurring interest. Making access to healthcare for patients available when they need it, not just when they can afford it.

This is particularly important as more and more consumers are opting to pay with debit vs credit, as seen in Afterpay's data, with over 90% of customers linking their debit card to their Afterpay account. Of this cohort, 78% would want to pay with Afterpay in pharmacy\*.

Afterpay's business model is completely free for customers who pay on time – helping people spend responsibly without incurring interest, fees or extended debt.

Afterpay is about providing families and singles in the community with a choice in how and when they pay for their pharmacy purchases, in a way that works with their overall budget.

As a merchant, your pharmacy is paid upfront for the transaction, while still removing the economic barriers to help patients manage their cash flow. You can also benefit from reduced fraud risk, lower return rates and a customer-first payments solution.

Afterpay is deeply committed to delivering positive outcomes for customers and shares a vision of a more accessible and sustainable world. Afterpay's mission is to power an economy in which everyone wins.

All Guild Members are now able to offer Australia's most used and preferred Buy Now Pay Later payments platform through a strategic partnership that will help members grow their business and benefit from a special members' rate.

\*Let's Talk About Health' customer survey, March 2022.

Eligibility criteria and T&Cs apply. Visit [afterpay.com](https://afterpay.com) for full T&Cs.

**65% of Afterpay customers visit the pharmacy at least once a month.\***

Offer your patients a better way to pay.

[Get started](#)

\*Let's talk about Health' customer survey, March 2022  
Eligibility criteria and T&Cs apply. Visit [afterpay.com](https://afterpay.com) for full T&Cs.



# AFT Pharmaceuticals

## Pharmaceuticals – Analgesics Range



1800 238 742



receptionau@aftpharm.com



aftpharm.com

In 1997, husband and wife Dr Hartley and Marree Atkinson started AFT Pharmaceuticals from their garage in Auckland, with a vision of being able to make a difference to the health of people all over the world. Almost 30 years later that dream has become a reality as AFT Pharmaceuticals has rapidly grown from a successful Australasian business into a burgeoning international business with hubs in North America, Asia, Africa and Europe, sales in 85 countries, and licensing agreements in 100+ markets. But it's Australia, where we've been active since 2004, that remains our largest market and an increasingly important part of our growing international business.

In developing, licensing and distributing a diverse and innovative range of products, AFT Pharmaceuticals has been guided by its original principle of working to improve the health of those in need, by providing products that make a tangible difference to people's health.

That translates into a simple company vision: developing innovative products that help people. We do this by finding opportunities that others have missed, and by filling market gaps with quality products that provide positive health outcomes for those who need them most.

Our success is built on R&D, and it's more than 'corporate speak' for us: it's at the heart of what we do in developing new products or improving existing ones.

It has allowed us to successfully grow our business year after year, and to meet the increasing health needs of people in Australia and around the globe.

We have enjoyed a long and successful relationship with the Pharmacy Guild and Gold Cross and look forward to continuing this in the future. In 2016 we partnered with the Guild for our first Gold Cross endorsement with Maxigesic®, followed in 2017 by our long-running sponsorship of the Pharmacy Assistant of the Year award with the same brand.

In 2026 we're excited to be able to partner with the Guild to promote our Gold Cross endorsed AFT Analgesics range and provide some great benefits to Guild members. This pharmacy-exclusive range starts with our AFT branded Paracetamol Soft Gel Capsules and Ibuprofen Soft Gel Capsules, alongside our Paracetamol Osteo-Tab range, in addition to Combolieve® Day & Night Pain Relief and our new Maxiclear® soft gel capsule pain range.

With more products to be added in the AFT Analgesic range, we're looking forward to working with our Gold Cross partners to improve the health of your customers and build a thriving business partnership with you.



# BD Rowa

## Automatic Dispensing Robots and Digital Selling Solutions



1800 697 692



[aurowaenquiries@bd.com](mailto:aurowaenquiries@bd.com)



[rowa.de/en/](http://rowa.de/en/)

[rowa.de/en/page/au-contact-page/](http://rowa.de/en/page/au-contact-page/)

BD Rowa™ Technologies delivers cutting edge automated stock handling, storage and dispensing solutions for hospitals and pharmacies worldwide. Manufactured in Germany, BD Rowa™ robots are trusted for precision, reliability and scalability across diverse medication environments. With more than 15,000 robot installations globally and over 470 systems installed across Australia, we support hospital and pharmacy customers to automate medication storage, optimise workflows and free up valuable time for patient care, clinical activities and revenue generating services.

BD Rowa™ Technologies is part of BD, one of the world's largest medical technology companies, with more than 125 years of innovation and healthcare expertise.

As the Australian market leader for over 14 years, BD Rowa™ Technologies provides Australia wide sales and service coverage, with technicians located in every state and nationwide floor stock ready for rapid deployment. Our offering includes market leading robot storage capacity, an in house pharmacy workflow designer, dedicated project management, 24/7 helpdesk support, and access to over one million robot configurations. Additional capabilities include PharmX integration, S8 medication software, handling of

broken packs, multi tenancy software, indoor and semi outdoor pick up solutions, and support for round items.

Proud to deliver the pharmacy automation trifecta, BD Rowa™ Technologies supports retail, hybrid, hospital and hub and spoke operations through a comprehensive portfolio spanning BD Rowa™ Smart and BD Rowa™ Vmax dispensing robots, BD Rowa™ Dose pouch packing, and BD Parata blister packaging solutions.

Contact us today to explore how centralising and automating your medication operations can improve efficiency, quality and competitiveness.



Discover how BD Rowa™ Technologies can support your automation journey.



# Carbine Media

Pharmacy Guild Of Australia  
Year Planner



02 9476 5933



[george@carbinemedia.com.au](mailto:george@carbinemedia.com.au)



[carbinemedia.com.au](http://carbinemedia.com.au)

Carbine media is a specialist healthcare publisher that connects brands to pharmacy professionals through its annual CPD conference and event year planners.

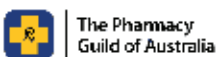
Since 1994, we've specialised in producing quality printed collateral which act as valuable practice management resources for healthcare professionals. Our publications are compliant with the Medicines Australia advertising code of conduct and are endorsed by the peak industry bodies like the Pharmacy Guild of Australia and The ADA & The AVA to name a few.

We are focused on providing quality practice management resources to healthcare professionals (HCPs) for daily use. Working exclusively with leading industry associations, our products reach HCPs at the point of patient care, diagnosis and prescription. They are relied upon by HCPs for new product information and to plan for industry conferences and continuing professional development (CPD) programs.

With annual distribution to over 130,000 healthcare professionals in 30 therapy areas, we ensure the most relevant brands and industry-specific conference, exhibitions and educational events stay top-of-mind across Australia for practitioners around Australia.

Just by subscribing to Australasian Pharmacy, you can secure your wall planner each year, free of charge. Just another added support for your profession.

Build your brand with the leading healthcare industry associations



**CarbineMedia**

[carbinemedia.com.au](http://carbinemedia.com.au)

# Cody Group

## Pharmacy Guild of Australia Calendars



1800 628 388



info@codygroup.com.au



codygroup.com.au

Cody Group is the Pharmacy Guild of Australia's preferred supplier and proud sole representative for the Pharmacy Guild Calendar program – a relationship we've maintained for over 15 years.

We're a proudly Australian owned and operated business, built on over three decades of expertise in branded merchandise, calendars, corporate diaries, and uniforms.

Our range covers high quality calendars, diaries, branded products, and uniforms across a variety of sizes, styles, and formats - each thoughtfully designed to be as practical as it is visually impressive. Natural, eye-catching imagery paired with inspirational quotes sit alongside a large, easy to read date pad, making them a product your customers will actually use and keep.

Every calendar is purpose-built for the pharmacy environment, featuring all National Public Holidays, Pension Days, National School Holidays, and Moon Phases. They also include essential First Aid information and professional medical guidance – approved and endorsed by St John Ambulance Australia.

Pharmacy Guild members benefit from exclusive pricing, seasonal discounts, and deals throughout the year. All prices are fully inclusive of GST, delivery, and artwork, and every order is supported by our complete consultative service from start to finish.

## **CODYGROUP** 2027 PHARMACY GUILD CALENDARS



- 12 Page or Single Page Calendars
- Captivating Images
- High Quality Paper Stock
- Large Advertising Area
- National Public Holidays, School Terms, Pension Days and Moon Phases
- Ask your Pharmacist Logo

### Order your 2027 Pharmacy Guild Calendars

Call us on  
**1800 628 388**

W. [codygroup.com.au](http://codygroup.com.au)  
E. [info@codygroup.com.au](mailto:info@codygroup.com.au)

# Fusion Health Space

## Pharmacy Design Consultancy



0407 255 561



[info@fusionhealthspace.com.au](mailto:info@fusionhealthspace.com.au)



[fusionhealthspace.com.au](http://fusionhealthspace.com.au)

Fusion Health Space is Australia's leading pharmacy design consultancy, trusted by owners who want more than just a fresh look — they want results. With deep expertise in pharmacy workflow, operations and patient experience, the Fusion team harnesses over 55 years of combined industry knowledge to deliver award winning design solutions that elevate performance across every touchpoint.

From independent pharmacies to large-scale retail chains, our specialists understand the realities of running a pharmacy: dispensary bottlenecks, team resources and allocation, compliance and the ever-increasing need for professional consult room spaces. That's why every Fusion Health Space design is built to solve real business challenges. We optimise dispensary layout for speed and accuracy, integrate consulting spaces to support service growth, and enhance front-of-store visibility to drive OTC sales.

The impact? Pharmacies designed by Fusion consistently report improved workflow efficiency, increased customer engagement and stronger business performance. Whether you're re-thinking your existing site or establishing a new one, our team works closely with you to align design with your commercial goals - so your space works as hard as you do.

With a range of services from floorplans and State or National pharmacy authority application plans, through to detailed construction drawings and bespoke workflow consultation services — we take a tailored consultative approach with each project to ensure the outcomes achieve your unique business needs. If you're ready to unlock the full potential of your pharmacy, Fusion Health Space is your strategic design partner.

Book your free confidential consultation today at our [website](#) or via [info@fusionhealthspace.com.au](mailto:info@fusionhealthspace.com.au) and start building a pharmacy that performs as well as it looks.



**FUSION**  
Health Space



AUSTRALIA'S TRUSTED PHARMACY WORKFLOW AND PHARMACY DESIGN CONSULTANCY SERVICES.

# iNOVA Pharmaceuticals

## Gold Cross Pharmacy Range



1800 630 056



[customerservice@inovapharma.com](mailto:customerservice@inovapharma.com)



[inovapharma.com](http://inovapharma.com)

iNova Pharmaceuticals is a privately-owned business specialising in consumer health products and prescription medicines. Our portfolio includes well-known, trusted brands including BETADINE\*, Diffiam\*, DURO-TUSS\*, DermaVeen\* and Demazin\* among many others. Headquartered in Singapore, today our products are distributed in over 75 markets across Asia, Australia, New Zealand, Canada, Middle East & Africa and Europe. iNova acquired the Gold Cross product range in 2018, embarking on an exciting new chapter of collaboration with the Pharmacy Guild of Australia.

Gold Cross range is an Australian brand that has been specifically designed to help treat and relieve the most prevalent of everyday minor medical conditions – the things that we all suffer with from time to time. You could say that in many ways, Gold Cross is the “people’s brand” of medicine. Gold Cross products have been used by Australians for over 70 years.

The range is designed to work as a first port of call for everyday ailments and wellbeing. Gold Cross products treat the common family ailments such as coughs and colds, skin irritations, cuts and abrasions and digestive complaints. In addition, Gold Cross traditional medicines offer specific products for pain relief and vitamin supplementation.

iNova relaunched the trusted range of Gold Cross pharmacy-only products in 2020 with new, modern packaging supported by consumer advertising as well as a new website.

**GOLD  CROSS**

**Helping keep Aussie families healthy for over 70 years  
with a wide range of tried and tested products**

# Interpath Services

**Official distributor of Socorex® Calibrex™  
bottle-top dispensers**



03 9056 5300



sales@interpath.com.au



interpath.com.au

Methadone is a common treatment against opioids addictions, such as cocaine for instance. It was first tested and used in the USA and is now widely recognised as a valid and effective treatment worldwide.

Methadone is often distributed as daily doses (usually between 20 to 50 mg) to patients during a trial period of a few months, until the adequate individual posology is determined. Thereafter, patients may continue the treatment by taking their drug substitute in liquid or gel capsule for instance.

To balance its strong bitter taste, the pure methadone is generally mixed with glucose or sugar sirup for a better patient acceptance and ease of distribution. This preparation steps are often critical in the entire distribution process. Errors such as wrong dilutions or incorrect dosing must be avoided by any means.

Therefore, precision dosing of the liquid therapy is very important as it must correspond to each patient's addiction level. In addition, due to legal aspects (this product remains a controlled drug), the exact amount of Methadone used by the Pharmacy or Health Care Centre must be precisely monitored and registered, to avoid stealing or possible illegal use.

Socorex's bottle-top dispensers, such as the Calibrex™ solutae 530, are especially suitable for such delicate task with a wide volume range available (up to 100 mL). Due to their technical characteristics, they deliver liquids at a high-performance level. The Calibrex™ bottle-top dispensers enable simple volume adjustment by mean of a sliding cursor with clear volume reading on graduation scale, to avoid setting mistakes. Thanks to three bottle-neck adapters supplied, the Calibrex™ bottle-top dispensers can fit on any bottle containing a Methadone solution. A three way stop cock provides great advantage, as it enables the recycling of the liquid during priming process directly in the bottle and avoids costly losses.

The Calibrex™ bottle-top dispensers have a unique PFA coated plunger limiting blocking due to possible sirup crystallization in the barrel, thus providing for long term trouble-free operation. Proper maintenance is critical for trouble free operation otherwise the instrument may block if not cleaned on a regular basis.

To learn more about the Calibrex™ range and place an order, visit the Gold Cross website.

**[goldx.com.au/endorsements/products-categories/bottle-top-dispensers](http://goldx.com.au/endorsements/products-categories/bottle-top-dispensers)**



# Lease 1

## Retail Shop Lease Information and Services



1300 766 369



pharmacy@lease1.au



lease1.au

### 30 Years' Experience. Powered by Smart Technology.

For more than 30 years, Lease1.au has delivered specialist retail leasing support, advice, and strategic outcomes to Members of the Pharmacy Guild of Australia. Since 1996, Lease1 has helped Community Pharmacy businesses reduce occupancy costs, strengthen lease positions, and transform leasing commitments into long term business assets.

The value of these outcomes is substantial, with more than \$250 million in total savings and value created for the industry—much of it delivered on behalf of Guild Members. As the longest serving endorsed partner of Gold Cross, Lease1.au is proud to support Pharmacy owners across Australia with trusted, independent leasing expertise.

Today, this experience is embedded in Lease1+, a purpose built platform designed to simplify retail leasing and give Pharmacy owners clarity, control, and confidence over their lease obligations. By combining deep industry knowledge with automation, AI driven insights, and intuitive digital tools, Lease1+ delivers timely, practical, and actionable support tailored to each Pharmacy's unique lease profile.

### At a Glance

- > 30+ Years Specialist Retail Leasing Experience
- > \$10M+ annual savings delivered to the industry

- > \$250M+ total value created for Community Pharmacy businesses
- > 100+ legislative reforms advancing a fairer leasing landscape
- > National coverage supporting Guild Member Australia wide

### Lease1+ provides:

- > Proactive reminders aligned to critical lease dates
- > Practical tools, templates, and resources
- > Actionable insights to support better lease decisions
- > Ongoing guidance to help manage landlord relationships

Beyond direct client support, Lease1.au plays a leading role in shaping Australia's retail leasing environment through advocacy, education, and collaboration with government and industry stakeholders. This work has contributed to more than 100 legislative reforms nationally, improving transparency and balance — particularly for the Community Pharmacy sector.

Whether your lease is expiring soon or years away, Lease1+ ensures you are always prepared, informed, and positioned to achieve the best possible outcome.

**YOUR LEASE RENEWAL IS COMING  
THIS TIME, BE READY!**

Sign up in less than a minute. You only need your email and lease expiry date

**Lease1+** Take control with Lease1+. The smarter way to understand, prepare, and negotiate your lease for free

**\$0 FOREVER FREE**

QR code

Lease1.au



Liebherr, Germany's leading manufacturer of refrigeration appliances for over 70 years, offers a comprehensive range of Gold Cross endorsed and Quality Care Pharmacy Program compliant refrigerators.

In today's rapidly evolving healthcare environment, where vaccine integrity, temperature accuracy and operational safety are absolutely critical, Liebherr pharmacy refrigerators have earned a reputation as the trusted choice for professionals who cannot afford compromise. Purpose-built for stringent pharmacy standards, they provide precise  $\pm 2^{\circ}\text{C}$  temperature stability for QCPP compliance, with a +2 $^{\circ}\text{C}$  SafetyDevice that prevents accidental freezing and costly vaccine loss for professional environments where reliability is essential.

Liebherr's One Touch Min/Max technology simplifies vaccine compliance by supporting Strive for 5 guidelines. The intuitive system enables efficient temperature monitoring, boosting confidence that vaccines stay within safe limits. With energy use as low as 1 kWh daily, these refrigerators reduce operating costs for pharmacies and clinics without compromising performance.

Sustainability underpins Liebherr's design ethos, with European-manufactured units built from up to 97% recyclable materials and produced using 100% green electricity. This commitment is recognised through a prestigious Silver EcoVadis Sustainability Rating, highlighting responsible manufacturing and long-term environmental stewardship globally.

Supported locally in Australia by Andi Co, and backed by an industry leading five year warranty, Liebherr medical refrigerators deliver proven reliability for pharmacies, hospitals, medical centres and aged care facilities seeking uncompromising performance and durability.

PGA members will receive a 25% discount off their Liebherr products.

As the market's leading energy efficient pharmaceutical refrigerator range, Liebherr helps PGA members cut long term power bills and running costs — without sacrificing temperature stability or safety.



Find out more.



# LocumCo

**Discounted locum support  
for pharmacies expanding  
Scope of Practice.**



1800 357 001



jobs@locumco.com.au



locumco.com.au

Gold Cross has partnered with LocumCo to provide exclusive discounted locum rates for Pharmacy Guild of Australia members undertaking scope-of-practice education.

This partnership helps you release staff for training without disrupting patient care, so your pharmacy can grow its clinical services with confidence.

## Why LocumCo?

- Nearly 40 years' experience supporting community pharmacy
- Trusted national network of pharmacy locums
- High placement success rate
- Deep understanding of pharmacy operations
- LocumCo ensures continuity of care while your team upskills.

## Built for Pharmacy Owners

This initiative supports you to:

- Cover staffing gaps during training
- Maintain service continuity
- Prepare your business for expanded Scope of Practice
- Available nationally, with priority access for Pharmacy Guild of Australia members.
- Find out how you can take advantage of member-only rates below or via the LocumCo app.

# LocumCo

40 YEARS AS YOUR TRUSTED PHARMACY  
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jobs@locumco.com.au



https://locumco.com.au

# Modeus

## Revolutionising Controlled Drug Management – and the Identity Behind It



02 6270 8950



[sales@modeus.com.au](mailto:sales@modeus.com.au)



[modeus.co](https://modeus.co)

Modeus is a leading Australian-owned healthcare software provider dedicated to transforming controlled drug management across pharmacy, aged care, hospitals, paramedic services, and beyond. Since 2003, our Melbourne-based team has built a reputation for robust, user-friendly solutions trusted by over 5,500 customers nationwide.

We revolutionised community pharmacy with DDBook Cloud and MethDA Cloud, intuitive digital platforms that drove a near-universal shift away from paper-based recording. In 2024, MethDA became fully integrated into DDBook Cloud, creating a single, seamless, controlled medication management solution. Now, in 2026, 80% of Australian community pharmacies rely on Modeus products daily.

Now we're solving the next frontier: who has access to those systems, and how.

Modentity, our purpose-built identity and access management platform, gives pharmacy teams a single secure login across their entire Modeus software suite, plus other industry partners. Staff are provisioned instantly, offboarded completely, and every access event is captured in a full audit trail, so your compliance records are always airtight.

For PGA members, Modeus offers multi-year renewal discounts across DDBook Cloud, MethDA Cloud, and mHIRE.

Ready to simplify both your controlled drug management and the identity layer behind it? Contact us for a personalised demonstration.



## Modeus: Revolutionising Controlled Drug Management and the Identity Behind It

[modeus.co](https://modeus.co)



# Paperpak

Satchel and Carry  
Bags/Medical Face Masks

📞 1800 088 258

✉️ [hello@paperpak.co](mailto:hello@paperpak.co)

🌐 [Paperpak.co](http://Paperpak.co)

At PaperPak, our extensive range of Australian Made sustainable packaging is helping you to be naturally better and as proud partners of Gold Cross, we have supported local pharmacies with their packaging needs for over 20 years. Now, the Detmold Group is helping you to take care of those who care by manufacturing and providing the healthcare industry with high quality, professional, Australian made face masks thanks to Detmold Medical.

As paper and board specialists, manufacturing packaging products for the food service and retail industry for over 70 years, the Detmold Group entered an entirely new product category when it began manufacturing Personal Protective Equipment (PPE).

Detmold Medical was founded in March 2020, in response to an urgent community need during the COVID-19 health crisis. The Detmold Medical manufacturing facility was rapidly established to deliver local PPE capability in South Australia, leveraging existing expertise, networks, systems and knowledge from the Detmold Group. Today, we are dispatching product Australia wide.

Detmold Medical has developed its own testing facilities to validate and enhance the performance of its masks. This involvement in capability supports a commitment to providing quality products to protect healthcare workers. Adhering to guidelines established by the Therapeutic Goods Association of Australia (TGA), Detmold Medical prioritises responsible material supply and manufacturing practices. We are committed to quality and safety, are connected globally, resourced locally, products are engineered with passion and driven by collaboration to safeguard fellow Australians.

The Detmold Group employs 3,000 people, with representatives in 17 countries, manufacturing facilities in 7 of those countries, and produces over 22,000 different food and retail packaging products.

Established in 1948, the Detmold Group is an innovative, Australian family-owned and operated business, supplying some of the world's largest and most iconic brands with sustainable packaging solutions.

## Carrying your brand further.

A proud partner of the Gold Cross brand for over 20 years.



**Resources, products, consulting,  
advocacy and education for  
compounding pharmacists  
and technicians**



02 9316 1500



[rjohnson@pccarx.com](mailto:rjohnson@pccarx.com)



[pccarx.com](http://pccarx.com)

Advancing Pharmacy Compounding with PCCA As community pharmacy evolves, compounding is playing a growing role in delivering personalised patient care. As a Gold Cross endorsed partner, PCCA Australia supports compounding pharmacists Australia-wide with industry-leading compounding training, education and on-going clinical support for pharmacists and their entire team.

PCCA's programs are tailored for the Australian market, equipping pharmacy professionals with the skills, confidence and compliance knowledge needed to deliver compounding services safely and effectively. Learning pathways cater to all experience levels, supporting pharmacies at every stage, and extend beyond pharmacists to technicians to strengthen team capability and workflow.

Training is delivered regularly throughout the year using a flexible mix of in-person workshops and online learning. Courses cover non-sterile and sterile compounding, quality assurance, regulatory compliance, and best-practice techniques aligned with Australian standards.

Beyond training, PCCA's Clinical Services Pharmacist team offers unlimited support on all aspects of compounding. Our team provides expert script validation, ensuring that every dose and strength is clinically appropriate and accurately formulated for your patient. This service enables pharmacists to provide compounded medicines with confidence. Members also gain access to a database of more than 9,000 formulas, many supported by stability data to extend beyond-use dates.

Elevate your compounding practice with PCCA.  
Learn more at [pccarx.com](http://pccarx.com)



# Team Medical

**Leading supplier of Medical Equipment and Consumables for Consult Rooms and Patient Treatment**



1300 224 450



[info@teammed.com.au](mailto:info@teammed.com.au)



[teammed.com.au](http://teammed.com.au)

At Team Medical, we believe that everyone matters – from the healthcare professionals we support to the patients they care for. With a highly experienced team, we've built a reputation as a trusted and knowledgeable supplier, committed to providing high-quality products and exceptional service to medical centres, specialists, pharmacies, and healthcare providers across Australia.

We are proud to be a newly endorsed partner with Gold Cross, bringing our expertise in medical equipment and consumable supplies to pharmacies nationwide. With a deep understanding of consult room requirements, we support pharmacies in wishing to expand and offer "scope of practice" services. From consult room fit outs to ongoing supply solutions, we're able to help pharmacies create and maintain well-equipped, compliant spaces that meet evolving healthcare demands.

At Team Medical, we don't just supply medical products – we make it happen by delivering fast, reliable service and personalised support to help our customers operate efficiently. Beyond business, we are a B1G1 Business for Good, integrating social impact into everything we do. Through this partnership, we contribute to meaningful global initiatives, making a difference in communities worldwide.

With a commitment to quality, efficiency, and making a positive impact, Team Medical is more than just a supplier – we're a trusted partner in healthcare, helping businesses thrive while they focus on what matters most: providing the best possible care.

## SETTING UP A CONSULT ROOM?

*We Make it Easy!*

With years of experience setting up medical centres, Team Medical understands what it takes to create a seamless, fully equipped consult room. From the right furniture and equipment to ongoing supply support, we help you set up for success.

**team**medical 



# GOLD CROSS

For further support, you can contact us at any time.

**Ph:** 02 6270 8950

**Email:** [enquiries@goldx.com.au](mailto:enquiries@goldx.com.au)

**Web:** [goldx.com.au](http://goldx.com.au)

All information, including partners, prices, member benefits were correct at the time of printing.  
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