



# 2025 Gold Cross Endorsed Partners Guide

Getting the best out of your member benefits.



# Our partners at a glance

## Afterpay

Australia's biggest Buy Now  
Pay Later (BNPL) platform  
1300 621 603  
[Afterpay.com/en-au/  
pharmacy-guild-members](https://Afterpay.com/en-au/pharmacy-guild-members)

## BD Rowa™

Automatic Dispensing Robots  
and Digital Selling Solutions  
1800 697 692  
[Rowa.de/en/](https://Rowa.de/en/)

## Carbine Media

Pharmacy Guild Of Australia  
Year Planner  
02 9476 5933  
[carbinemedia.com.au](https://carbinemedia.com.au)

## Cody Group

The Official Pharmacy Guild Calendar  
1800 628 388  
[Codygroup.com.au](https://Codygroup.com.au)

## Constellation Technologies

Cold Chain Management System  
1800 100 227  
[Constellationtechnologies.com.au](https://Constellationtechnologies.com.au)

## iNova

Gold Cross OTC range  
1800 630 056  
[goldcrossproducts.com.au](https://goldcrossproducts.com.au)

## Interpath Services

Official distributor of Socorex® Calibrex™  
bottle-top dispensers  
03 9056 5300  
[interpath.com.au](https://interpath.com.au)

## Lease 1

Retail Shop Lease Information and Services  
1300 766 369  
[lease1.au](https://lease1.au)

## Liebherr (distributed by Andi-Co Aus)

Pharmaceutical  
& Biomedical Refrigeration  
1800 685 899  
[home.liebherr.com.au](https://home.liebherr.com.au)

## Paperpak

Iconic "Ask Your  
Pharmacist" pharmacy bags  
1800 088 258  
[Paperpak.co](https://Paperpak.co)

## PCCA

Your support for Pharmacy  
Compounding  
02 9316 1500  
[Pccarx.com](https://Pccarx.com)

## Team Medical

Leading supplier of Medical  
Equipment and Consumables for  
Consult Rooms and Patient Treatment  
1300 224 450  
[teammed.com.au](https://teammed.com.au)



Gold Cross Products & Services, which came into being from the rebranded Gilseal in 1994, is now synonymous with superior quality pharmacy products and services, all branded with the distinctive logo of a gold cross on a blue background.

The symbol is used by Guild members as an easily recognisable identification of community pharmacy, and when endorsed for use on products it denotes that the product meets the highest standards of pharmacy.

For many people, Gold Cross' innovative approach is characterised by its Glucojel jellybean product, the leading pharmacy confectionery item and one which remains the most popular with people who visit pharmacies.

Gold Cross also uses its status as an endorser of quality products and services to help maintain the high levels of quality that patients expect when they visit their pharmacy.

In addition, Gold Cross supports the Pharmacy Guild's advocacy and work in ensuring a viable and sustainable community pharmacy sector is available to provide services, advice and medicines for communities across Australia.

### **Trent Twomey**

Guild National President

# About us

Whether it's Glucojel; Australia's favourite jelly beans and bears, Australasian Pharmacy; the official journal of the Pharmacy Guild, or the best pharmacy suppliers in their field, if it's exclusive to pharmacy, chances are it's proudly brought to you by Gold Cross.

A fully owned subsidiary of the PGA, very few organisations know Australian pharmacists better than Gold Cross. And since 1932, no other organisation has worked as hard to partner with industry to bring a range of pharmacy exclusive products to market for everyday use in pharmacy, and at homes across Australia, while providing financial support to the profession.

In this handbook, you'll find a comprehensive listing of Gold Cross' endorsed partners and the benefits they provide to you, your team and your business.

These partners have been selected through a careful and considered process comprised of 3 key components:

- ✚ Relevance to the pharmacy profession
- ✚ The benefit to PGA members
- ✚ The support provided to the PGA for their advocacy work.

These partners can be identified by the use of the iconic logo as an official seal of approval.

To find out more about our endorsed partners, or the range of PGA member benefits available from Gold Cross, please visit [goldx.com.au](http://goldx.com.au).



# Australasian Pharmacy

Official Trade Journal  
of the Pharmacy Guild

0428 724 116  
production@goldx.com.au  
australasianpharmacy.com

As one of the three pillars of Gold Cross, Australasian Pharmacy is the official trade journal of the Pharmacy Guild. Previously known as In the Know (ITK), this publication is now available to both Australian and New Zealand pharmacies. Across the printed magazine, website and weekly newsletter, Australasian Pharmacy curates credible, industry leading content and continuing education to keep pharmacy owners & managers, aspiring pharmacy business owners, pharmacists and ancillary health professionals alike, informed, educated and connected.

Featuring direct communications from the Pharmacy Guild, NAPSA and the Australasian College of Pharmacy, Australasian Pharmacy includes exclusive member offers and deals as well as professional development modules, business development resources and information on handling socially relevant issues for community pharmacists.

Australasian Pharmacy print magazine is a bi-monthly publication, with 6 editions produced annually, each edition is distributed to subscribers and sales teams via post.

The magazine is also available as a digital publication to subscribers of the **australasianpharmacy.com** website, access is via the Publications page.

The weekly Australasian Pharmacy newsletter is sent directly to subscribers each Tuesday, you can become a subscriber to the newsletter by signing up on the website or getting in touch via email:  
**production@goldx.com.au.**

All PGA members have full access to Australasian Pharmacy print and digital channels, and can easily subscribe to those channels via the website – **australasianpharmacy.com.**

We work proactively with PGA members to ensure advertisers and endorsed partners messages are clear, relevant and targeted, to help you achieve your desired outcome.

However you choose to consume your information, whether digital or print or both, we've got you covered. And the best part is that subscriptions are completely free... it's just another way for us to support community pharmacy.

# Australasian

## — PHARMACY —

SUBSCRIBE

For Pharmacists Only



The image shows the Australasian Pharmacy magazine cover for the APP 2024 edition, featuring various photos of pharmacy staff and patients. Next to it is a screenshot of the Australasian Pharmacy website, which displays a clean layout with sections for 'Pharmacy', 'ITK', and 'Resources'. The website header includes the 'In the Know' logo and navigation links.

# Glucojel

The Original Pharmacy  
Jellybean & Bears

02 62 708 950  
enquiries@goldx.com.au  
goldx.com.au

For over 80 years Australians have been buying their favourite jelly beans from their favourite pharmacy. Proudly Australian owned, a little known fact is those jelly beans have been giving back to the pharmacy profession since 1941 too. Now Vegan friendly, and sharing the shelf with Glucojel bears, Australians can also choose to buy in bulk, choose their favourite flavour, or pick up a small travel bag, with the mixed beans available in 70g, 150g and 1kg bags, Red only and Black only beans available in 150g and bears available in 150g bags too.

Not only have Australians been making decades of sweet memories with Glucojel, whether it was Dad's secret weapon for a pick-me up from the sidelines, Mum's sick day go-to, or Nanna's surprise, but many pharmacists have their own Glucojel memories to look back on fondly. Whether it was looking back to the first bag you sold, or the average 47% profit margin made across the range (based on current RRP), Glucojel are sure to bring a smile to the face of any self respecting Australian Pharmacist.

We're proud to be supporting community pharmacy and all money raised by Glucojel assists the PGA in their advocacy work for community pharmacy, in turn directly benefitting the health and wellbeing of all Australians. The advocacy work of the PGA includes Community Pharmacy Agreement negotiations, expanding Vaccination Services, reducing the cost of the General Patient co-payment and safety net and much more. The real benefit for the members is the work that is done behind the scenes for community pharmacy by the Pharmacy Guild of Australia (PGA). The proceeds made from Glucojel provide the PGA with the ability to work on behalf of the pharmacy profession to ensure the profession is visible and the needs of the profession are heard and supported.



# 100% PURE GLUCOJOY!



The Original Pharmacy Jelly Bean



# Guild Insurance

## Business Insurance



1800 810 213



[gilbsc@guildinsurance.com.au](mailto:gilbsc@guildinsurance.com.au)



[guildinsurance.com.au/pharmacy](http://guildinsurance.com.au/pharmacy)

There's safety in numbers. And with safety comes confidence; the confidence to fly high and reach new heights, especially in your career. At Guild Insurance, we've dedicated the last 60 years to building a network of professionals to provide the support to help you reach those heights.

Since the day Mr Alan A Russell OBE advocated for the need for protections for pharmacists, to now, Guild has understood the specific risks of working in and running a pharmacy. No matter where you're at in your journey, we can provide the right cover to suit your needs and be there when you need it most.

As the only insurer 100% owned by the Pharmacy Guild of Australia, no other insurance company can understand pharmacy like we do; and we've got the history to prove it. Our ties to the pharmacy community run deep and are intrinsic to our values, operations, and existence as a whole.

Whatever journey you decide to take, and whatever stage of your career you're at, we're here so that you don't have to face challenges alone. We may not be front of mind, but we've got your back when you need us most.

It's more than just insurance. When you're with Guild Insurance, you gain access to RiskHQ, our online risk management recourses centre, filled with articles and free CPD based on data we've collected for the past 60 years.

You have 24/7 access to our claims hotline for emergencies outside of business hours, and you also have access to one of Australia's leading professional indemnity legal defence teams, Meridian Lawyers. With Guild Insurance, you can sleep soundly knowing we'll be there when you need us.





1300 621 603



kelliec@afterpay.com.au



Afterpay.com/en-au/pharmacy-guild-members

Founded in 2014 in Sydney, Australia, Afterpay has millions of global customers and hundreds of thousands of merchant partners.

Integrated within over 1,600 pharmacies in Australia already, Afterpay’s product helps patients break up the cost of their medication or pharmacy goods in four instalments, without incurring interest. Making access to healthcare for patients available when they need it, not just when they can afford it.

This is particularly important as more and more consumers are opting to pay with debit vs credit, as seen in Afterpay’s data, with over 90% of customers linking their debit card to their Afterpay account. Of this cohort, 78% would want to pay with Afterpay in pharmacy\*.

Afterpay’s business model is completely free for customers who pay on time – helping people spend responsibly without incurring interest, fees or extended debt.

Afterpay is about providing families and singles in the community with a choice in how and when they pay for their pharmacy purchases, in a way that works with their overall budget.

As a merchant, your pharmacy is paid upfront for the transaction, while still removing the economic barriers to help patients manage their cash flow. You can also benefit from reduced fraud risk, lower return rates and a customer-first payments solution.

Afterpay is deeply committed to delivering positive outcomes for customers and shares a vision of a more accessible and sustainable world. Afterpay’s mission is to power an economy in which everyone wins.

All Guild Members are now able to offer Australia’s most used and preferred Buy Now Pay Later payments platform through a strategic partnership that will help members grow their business and benefit from a special members’ rate.

“Let’s Talk About Health” customer survey, March 2022.  
Eligibility criteria and T&Cs apply. Visit [afterpay.com](https://afterpay.com) for full T&Cs.

## 65% of Afterpay customers visit the pharmacy at least once a month.\*

Offer your patients a better way to pay.

Get started

\*Let's talk about Health' customer survey, March 2022  
Eligibility criteria and T&Cs apply. Visit [afterpay.com](https://afterpay.com) for full T&Cs.



# BD Rowa

## Automatic Dispensing Robots and Digital Selling Solutions



1800 697 692



[aurowaenquiries@bd.com](mailto:aurowaenquiries@bd.com)



[rowa.de/en/](http://rowa.de/en/)  
[rowa.de/en/page/au-contact-page/](http://rowa.de/en/page/au-contact-page/)

BD Rowa™ Technologies provides cutting edge technology for automated stock handling, storage and dispensing systems for hospitals and pharmacies worldwide, made in Germany. With over 14,000 robot installations globally and over 400 robots installed across Australia, our aim is to provide quality service and advice to pharmacists and owners looking to automate their dispensary, improve their workflow and free up more time for customer consultation and drive other revenue opportunities.

BD Rowa™ Technologies is part of BD, one of the largest global medical technology companies in the world with over 125+ years of innovation and experience.

BD Rowa™ Technologies also offers:

- > Market leadership for over 12 years.
- > Australia-wide coverage sales and service.
- > Technicians available in all states.
- > Nationwide inventory floor stock, ready to go.
- > A market leader of robot storage capacity.
- > In-house pharmacy workflow designer.
- > Dedicated project management team.

- > 24/7 helpdesk support hotline.
- > Over 1 million robot configurations.
- > Customer learning portal.
- > Multi-tenancy software.
- > Indoor pick up / semi-outdoor pick up.
- > BD Rowa™ Robots handle round items.
- > PharmX integration.
- > Handling of broken packs.
- > S8 Medication software.

BD Rowa™ Technologies is also proud to offer you the pharmacy automation trifecta!

Have you ever considered centralising your operations, to improve your operational efficiency and quality, to make you more competitive? BD Rowa™ Technologies now has a portfolio of solutions that can support our customers across retail pharmacy, hybrid pharmacies and bigger hub operations including BD Rowa™ Smart and Vmax, BD Rowa™ Dose and BD Rowa™ SynMed.

Contact us today for more information.



Scan here!

## Experience the BD Rowa™ Advantage



# Carbine Media

Pharmacy Guild Of Australia  
Year Planner



02 9476 5933



[george@carbinemedia.com.au](mailto:george@carbinemedia.com.au)



[carbinemedia.com.au](http://carbinemedia.com.au)

Carbine media is a specialist healthcare publisher that connects brands to pharmacy professionals through its annual CPD conference and event year planners.

Since 1994, we've specialised in producing quality printed collateral which act as valuable practice management resources for healthcare professionals. Our publications are compliant with the Medicines Australia advertising code of conduct and are endorsed by the peak industry bodies like the Pharmacy Guild of Australia and The ADA & The AVA to name a few.

We are focused on providing quality practice management resources to healthcare professionals (HCPs) for daily use. Working exclusively with leading industry associations, our products reach HCPs at

the point of patient care, diagnosis and prescription. They are relied upon by HCPs for new product information and to plan for industry conferences and continuing professional development (CPD) programs.

With annual distribution to over 130,000 healthcare professionals in 30 therapy areas, we ensure the most relevant brands and industry-specific conference, exhibitions and educational events stay top-of-mind across Australia for practitioners around Australia.

Just by subscribing to Australasian Pharmacy, you can secure your wall planner each year, free of charge. Just another added support for your profession.

Build your brand with the leading healthcare industry associations



The Pharmacy  
Guild of Australia



CarbineMedia

[carbinemedia.com.au](http://carbinemedia.com.au)

# Cody Group

Pharmacy Guild of Australia  
Calendars

- 1800 628 388
- info@codygroup.com.au
- codygroup.com.au

Cody Group are the Pharmacy Guild’s preferred supplier and have been the sole representative for the Pharmacy Guild Calendars for the last 13 years. We are a proudly Australian owned and run business with a wealth of expertise and experience in our field.

We offer a wide range of high-quality calendars, diaries & branded products varying in size, style and content. Each of our calendars are carefully designed to include natural, eye-catching images coupled with inspirational quotes on a large and easy to see date pad with many other useful features.

They are specifically designed to be both practical and aesthetically pleasing and include all National

Public Holidays, Pension Days, National School Holidays and Moon Phases. Our calendars also contain useful First Aid information and professional medical advice approved and endorsed by St. John’s Ambulance Australia.

We offer a range of discounts and exclusive deals throughout the year giving Pharmacy Guild members the opportunity to save money on their orders and get the most out of ordering with us. Our prices are all inclusive of GST, delivery, and artwork and we provide a full consultative service.



**CODY GROUP**  
Your Brand Champion

## 2024 PHARMACY GUILD CALENDARS



- 12 Page or Single Page Calendars
- Captivating Images
- High Quality Paper Stock
- Large Advertising Area
- National Public Holidays, School Terms, Pension Days and Moon Phases

**Order your  
2024 Pharmacy  
Calendars**

**Call us on  
1800 628 388**

**codygroup.com.au  
info@codygroup.com.au**

# Constellation Technologies

## Cold Chain Management System



1800 100 227



[sales@ct1limited.com](mailto:sales@ct1limited.com)



[constellationtechnologies.com.au](http://constellationtechnologies.com.au)

Constellation Technologies is an IoT and digital transformation solutions company specialising in Internet of Things (IoT) product development and product management for industry and government applications.

Operating since 2016, the Company has developed a Cold Chain Management Solution (CCMS) suite called Callisto that is being utilised in commercial kitchens, medical research facilities, pharmacies and hospitals across Australia.

The Callisto device suitable for Pharmacies is a small, discreet temperature monitoring box that once placed inside a drug fridge, gathers temperature data from that fridge in real time, alerting a user to any anomalies in the temperature of that fridge as they occur. The Callisto device can monitor temperatures as low as -80° Celsius, making it ideal for monitoring temperature sensitive drugs like vaccines.

Callisto devices are powered by low use rechargeable batteries that can last for up to two years before they need recharging. Each device also uses their own individual sim card therefore not relying on local wifi. What this means to Pharmacy operators is that if your Pharmacy power goes out or wifi goes down, Callisto will continue to monitor your drug fridge and the temperature of its contents.

All data transmitted by a Callisto device is stored in the cloud and can be accessed at anytime via Callisto's cloud-based platform or free mobile app. The cloud-based platform can generate compliance reports for QCPP and Strive for 5 requirements, making record keeping for your Pharmacy easier than ever.

Constellation are offering PGA members the following exclusive pricing:

### Callisto Monitoring Devices:

**0–5 devices:** \$185 each.

**6–10 devices:** \$ 175 each.

**11 or more devices:** \$165 each.

Plus a monthly monitoring charge of \$17 per device.

The monthly monitoring charge gives PGA members access to the cloud-based platform, mobile APP and covers the cost of the Callisto device sim and data charges.

The price being offered to PGA members is up to a 25% discount on the regular price of a Callisto device and a 15% discount on the ongoing monthly monitoring fee.

Note: A Pharmacy will require one Callisto device per fridge being monitored.

constellation  
technologies



### Temperature Monitoring Solutions for Pharmacy Fridges

- Live Temperature Monitoring using cellular (4G Technology).
- Cloud based web and mobile apps providing 24/7 view of assets.
- Automated alerts, notifications (SMS, Email, Push Notification).
- Easy self install.
- QCPP, Strive for five Compliance reports.
- Smart AI based equipment monitoring analytics.

[www.constellationtechnologies.com.au](http://www.constellationtechnologies.com.au)  
1800 100 227 | [Sales@ct1limited.com](mailto:Sales@ct1limited.com)



# Interpath Services

**Official distributor of Socorex® Calibrex™  
bottle-top dispensers**



**03 9056 5300**



**[sales@interpath.com.au](mailto:sales@interpath.com.au)**



**[interpath.com.au](http://interpath.com.au)**

Methadone is a common treatment against opioids addictions, such as cocaine for instance. It was first tested and used in the USA and is now widely recognised as a valid and effective treatment worldwide.

Methadone is often distributed as daily doses (usually between 20 to 50 mg) to patients during a trial period of a few months, until the adequate individual posology is determined. Thereafter, patients may continue the treatment by taking their drug substitute in liquid or gel capsule for instance.

To balance its strong bitter taste, the pure methadone is generally mixed with glucose or sugar sirup for a better patient acceptance and ease of distribution. This preparation steps are often critical in the entire distribution process. Errors such as wrong dilutions or incorrect dosing must be avoided by any means.

Therefore, precision dosing of the liquid therapy is very important as it must correspond to each patient's addiction level. In addition, due to legal aspects (this product remains a controlled drug), the exact amount of Methadone used by the Pharmacy or Health Care Centre must be precisely monitored and registered, to avoid stealing or possible illegal use.

Socorex's bottle-top dispensers, such as the Calibrex™ solutae 530, are especially suitable for such delicate task with a wide volume range available (up to 100 mL). Due to their technical characteristics, they deliver liquids at a high-performance level. The Calibrex™ bottle-top dispensers enable simple volume adjustment by mean of a sliding cursor with clear volume reading on graduation scale, to avoid setting mistakes. Thanks to three bottle-neck adapters supplied, the Calibrex™ bottle-top dispensers can fit on any bottle containing a Methadone solution. A three way stop cock provides great advantage, as it enables the recycling of the liquid during priming process directly in the bottle and avoids costly losses.

The Calibrex™ bottle-top dispensers have a unique PFA coated plunger limiting blocking due to possible sirup crystallization in the barrel, thus providing for long term trouble-free operation. Proper maintenance is critical for trouble free operation otherwise the instrument may block if not cleaned on a regular basis.

To learn more about the Calibrex™ range and place an order, visit the Gold Cross website.



# iNOVA Pharmaceuticals

## Gold Cross Pharmacy Range



1800 630 056



[customerservice@inovapharma.com](mailto:customerservice@inovapharma.com)



<https://inovapharma.com/>

iNova Pharmaceuticals is a multinational pharmaceutical and consumer healthcare company that markets and sells a wide range of market-leading products across Asia-Pacific and Africa. iNova specialises in areas of weight management, cough & cold, throat, skin care and natural health. iNova acquired the Gold Cross product range in 2018, embarking on an exciting new chapter of collaboration with the Pharmacy Guild of Australia.

Gold Cross range is an Australian brand that has been specifically designed to help treat and relieve the most prevalent of everyday minor medical conditions – the things that we all suffer with from time to time. You could say that in many ways, Gold Cross is the “people’s brand” of medicine. Gold Cross products have been used by Australians for over 70 years.

The range is designed to work as a first port of call for everyday ailments and wellbeing. Gold Cross products treat the common family ailments such as coughs and colds, skin irritations, cuts and abrasions and digestive complaints. In addition, Gold Cross traditional medicines offer specific products for pain relief and vitamin supplementation.

iNova relaunched the trusted range of Gold Cross pharmacy-only products in 2020 with new, modern packaging supported by consumer advertising as well as a new website.

**GOLD  CROSS**

**Helping keep Aussie families healthy for over 70 years  
with a wide range of tried and tested products**



# Lease 1

## Retail Shop Lease Information and Services

- 1300 766 369
- pharmacy@lease1.au
- lease1.au

Lease1 has been delivering lease savings and adding business asset value to Members of the PGA since 1996.

The value of these savings and increased asset value as a result of Lease1’s lease negotiations is in excess of \$250,000,000, with a majority being on behalf of Guild Members.

Regardless of when your lease expires, the Team at Lease1 can provide advice, support and recommendations to Members on virtually any issue pertaining to their Pharmacy lease and relationships with Landlords and Managing Agents.

Further, Lease1 continues to support the Pharmacy Guild of Australia through delivering on reforms to lease legislation, Member education programs and resources including webinars, podcasts and presentations at branch and industry events. As well as contributing to the PGA Annual Rental Report.

This support is across all state branches as well as the National Executive of the PGA.

Lease1 continues to operate Nationally and remains the only specialist retail leasing company that is focused on not only your results but also those of the Community Pharmacy sector.

We remain proud members of Gold Cross and the Family of Gold Cross endorsed service providers as these companies have a unique standing in the industry as supporters of Community Pharmacy across Australia.

Visit [goldx.com.au/partner/lease-1](http://goldx.com.au/partner/lease-1) to find out more about the complimentary support and resources we offer Pharmacy Guild Members.

Lease1 can offer PGA members a full-service retailer leasing service, including fees capped to 1 month of gross rent based on the approved service agreement. Talk to us today.

## Lease Expiring? You Deserve a Better Deal Save Time and Money!



Liebherr, Germany's leading manufacturer of refrigeration appliances for over 60 years, offers a comprehensive range of Gold Cross endorsed and Quality Care Pharmacy Program compliant refrigerators.

Refrigerators and freezers for use in pharmacy, research and laboratories must meet the most stringent requirements. With precise electronic control and accurate temperature setting, Liebherr pharmaceutical refrigerators offer outstanding temperature stability and excellent energy efficiency.

Purpose-built with high-quality materials to meet the stringent standards needed in pharmacies, all Liebherr appliances are backed by a 5-year warranty.

All Liebherr appliances incorporate numerous functions and equipment features as standard, to ensure vaccines, medicines, sensitive substances, and samples are kept in the optimum conditions and cooled to precise, constant temperatures.

Safety functions and alarm systems combine to ensure the quality of vaccines and medicines is constantly assured. Audible and visual integrated alarms immediately warn of any temperature deviations, power failure and when the door is left open.

With a Liebherr refrigerator in your pharmacy, you can be assured that medicines and vaccines are stored under the safest, highest pharmaceutical standards.

Liebherr is exclusively distributed in Australia by Andi-Co Australia and is supported by local customer service.

PGA members will receive a 25% discount off their Liebherr products.

Liebherr offers the most energy efficient pharmaceutical refrigerators on the market, so PGA members will also save on long-term energy and running costs.



Fulfilling the Highest, Safest  
Pharmaceutical Standards

LIEBHERR

ENDORSED BY

 GOLD CROSS

At PaperPak, our extensive range of Australian Made sustainable packaging is helping you to be naturally better and as proud partners of Gold Cross, we have supported local pharmacies with their packaging needs for over 20 years. Now, the Detmold Group is helping you to take care of those who care by manufacturing and providing the healthcare industry with high quality, professional, Australian made face masks thanks to Detmold Medical.

As paper and board specialists, manufacturing packaging products for the food service and retail industry for over 70 years, the Detmold Group entered an entirely new product category when it began manufacturing Personal Protective Equipment (PPE).

Detmold Medical was founded in March 2020, in response to an urgent community need during the COVID-19 health crisis. The Detmold Medical manufacturing facility was rapidly established to deliver local PPE capability in South Australia, leveraging existing expertise, networks, systems and knowledge from the Detmold Group. Today, we are dispatching product Australia wide.

Detmold Medical has developed its own testing facilities to validate and enhance the performance of its masks. This involvement in capability supports a commitment to providing quality products to protect healthcare workers. Adhering to guidelines established by the Therapeutic Goods Association of Australia (TGA), Detmold Medical prioritises responsible material supply and manufacturing practices. We are committed to quality and safety, are connected globally, resourced locally, products are engineered with passion and driven by collaboration to safeguard fellow Australians.

The Detmold Group employs 3,000 people, with representatives in 17 countries, manufacturing facilities in 7 of those countries, and produces over 22,000 different food and retail packaging products.

Established in 1948, the Detmold Group is an innovative, Australian family-owned and operated business, supplying some of the world's largest and most iconic brands with sustainable packaging solutions.

## Carrying your brand further.

A proud partner of the Gold Cross brand for over 20 years.



Resources, products, consulting,  
advocacy and education for  
compounding pharmacists  
and technicians

 02 9316 1500

 [rjohnson@pccarx.com](mailto:rjohnson@pccarx.com)

 [www.pccarx.com](http://www.pccarx.com)

Are you looking to treat more patients, diversify revenue and achieve long-term growth? Joining PCCA's community of compounding pharmacies could be your prescription for success.

Compounding with the support of PCCA gives pharmacies the tools to treat more patients efficiently, while diversifying revenue streams and achieving long-term growth. Joining PCCA's community of compounding pharmacies could be your prescription for success.


PCCA helps pharmacists and prescribers create personalised medicine that makes a difference in patients' lives. We are the complete resource for the compounding pharmacist, providing the most comprehensive catalog of the industry's highest-quality products along with incomparable support, training and education. This includes chemicals that meet The PCCA Standard™ above and beyond industry requirements as well as compounding bases that use advanced technology to optimize the delivery of active ingredients in various dosage forms.

Our members have instant online access to more than 9,000 formulas, including over 200 that have undergone rigorous stability testing to extend their beyond-use dates. We have a team of clinical compounding pharmacists with centuries of combined experience available 24/7 to help with formulation challenges and provide clinical recommendations. PCCA members can choose from the industry's largest selection of accredited training and continuing education opportunities every year, including everything from lab fundamentals to advanced clinical information. Our pharmacy management software can maximize staff efficiency and enhance workflow while improving patient care.


From pharmacy software to industry-defining base technology to marketing inspiration – PCCA is your partner for growing a successful compounding practice. Join PCCA's global network of more than 3,000 member pharmacies making a difference with customised medicine at [pccarx.com](http://pccarx.com).

## Calibrate to PCCA for more

SPEED | PRODUCTIVITY | EFFICIENCY | RISK MANAGEMENT



Learn how by scanning the QR code



# Team Medical

**Leading supplier of Medical  
Equipment and Consumables for  
Consult Rooms and Patient Treatment**



1300 224 450



info@teammed.com.au



teammed.com.au

At Team Medical, we believe that everyone matters – from the healthcare professionals we support to the patients they care for. With a highly experienced team, we’ve built a reputation as a trusted and knowledgeable supplier, committed to providing high-quality products and exceptional service to medical centres, specialists, pharmacies, and healthcare providers across Australia.

We are proud to be a newly endorsed partner with Gold Cross, bringing our expertise in medical equipment and consumable supplies to pharmacies nationwide. With a deep understanding of consult room requirements, we support pharmacies in wishing to expand and offer “scope of practice” services. From consult room fit outs to ongoing supply solutions, we’re able to help pharmacies create and maintain well-equipped, compliant spaces that meet evolving healthcare demands.

At Team Medical, we don’t just supply medical products – we make it happen by delivering fast, reliable service and personalised support to help our customers operate efficiently. Beyond business, we are a B1G1 Business for Good, integrating social impact into everything we do. Through this partnership, we contribute to meaningful global initiatives, making a difference in communities worldwide.

With a commitment to quality, efficiency, and making a positive impact, Team Medical is more than just a supplier – we’re a trusted partner in healthcare, helping businesses thrive while they focus on what matters most: providing the best possible care.

## SETTING UP A CONSULT ROOM? *We Make it Easy!*

With years of experience setting up medical centres, Team Medical understands what it takes to create a seamless, fully equipped consult room. From the right furniture and equipment to ongoing supply support, we help you set up for success.





# GOLD CROSS

For further support, you can contact us at any time.

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All information, including partners, prices, member benefits were correct at the time of printing.  
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