



2024 Gold Cross Endorsed Partners Guide

Getting the best out of your member benefits.

Our partners at a glance

Afterpay

Australia's biggest Buy Now
Pay Later (BNPL) platform

1300 621 603

[Afterpay.com/en-au/
pharmacy-guild-members](https://Afterpay.com/en-au/pharmacy-guild-members)

AFT Pharmaceuticals

1800 AFT PHARM
(1800 238 742)
aftpharm.com

BD Rowa™

Automatic Dispensing Robots
and Digital Selling Solutions

1800 697 692

Rowa.de/en/

Carbine Media

Pharmacy Guild Of Australia
Year Planner

02 9476 5933

carbinemedia.com.au

Cody Group

The Official Pharmacy Guild Calendar

1800 628 388

Codygroup.com.au

Constellation Technologies

Cold Chain Management System

1800 100 227

Constellationtechnologies.com.au

iNova

Gold Cross OTC range

1800 630 056

goldcrossproducts.com.au

Lease 1

Retail Shop Lease Information
and Services

1300 766 369

lease1.au

Liebherr (distributed by Andi-Co Aus)

Pharmaceutical
& Biomedical Refrigeration

1800 685 899

home.liebherr.com.au

Modeus

Healthcare software provider
of DDBook, MethDA, mHIRE and Lifelix
Pharmacy App

03 9867 2785

Modeus.com.au

Paperpak

Iconic "Ask Your
Pharmacist" pharmacy bags

1800 088 258

Paperpak.co

PCCA

Your support for Pharmacy
Compounding

02 9316 1500

Pccarx.com

Trent Twomey

Pharmacy Guild of Australia



Gold Cross Products & Services, which came into being from the rebranded Gilseal in 1994, is now synonymous with superior quality pharmacy products and services, all branded with the distinctive logo of a gold cross on a blue background.

The symbol is used by Guild members as an easily recognisable identification of community pharmacy, and when endorsed for use on products it denotes that the product meets the highest standards of pharmacy.

For many people, Gold Cross' innovative approach is characterised by its Glucojel jellybean product, the leading pharmacy confectionery item and one which remains the most popular with people who visit pharmacies.

Gold Cross also uses its status as an endorser of quality products and services to help maintain the high levels of quality that patients expect when they visit their pharmacy.

In addition, Gold Cross supports the Pharmacy Guild's advocacy and work in ensuring a viable and sustainable community pharmacy sector is available to provide services, advice and medicines for communities across Australia.

Trent Twomey
Guild National President

About us

Whether it's Glucojel; Australia's favourite jelly beans and bears, Australasian Pharmacy; the official journal of the Pharmacy Guild, or the best pharmacy suppliers in their field, if it's exclusive to pharmacy, chances are it's proudly brought to you by Gold Cross.

A fully owned subsidiary of the PGA, very few organisations know Australian pharmacists better than Gold Cross. And since 1932, no other organisation has worked as hard to partner with industry to bring a range of pharmacy exclusive products to market for everyday use in pharmacy, and at homes across Australia, while providing financial support to the profession.

In this handbook, you'll find a comprehensive listing of Gold Cross' endorsed partners and the benefits they provide to you, your team and your business.

These partners have been selected through a careful and considered process comprised of 3 key components:

- ✚ Relevance to the pharmacy profession
- ✚ The benefit to PGA members
- ✚ The support provided to the PGA for their advocacy work.

These partners can be identified by the use of the iconic logo as an official seal of approval.

To find out more about our endorsed partners, or the range of PGA member benefits available from Gold Cross, please visit goldx.com.au



Australasian Pharmacy

Official Trade Journal
of the Pharmacy Guild



0428 724 116



production@goldx.com.au



australasianpharmacy.com

As one of the three pillars of Gold Cross, Australasian Pharmacy is the official trade journal of the Pharmacy Guild. Previously known as *In the Know* (ITK), this publication is now available to both Australian and New Zealand pharmacies. Across the printed magazine, website and weekly newsletter, Australasian Pharmacy curates credible, industry leading content and continuing education to keep pharmacy owners & managers, aspiring pharmacy business owners, pharmacists and ancillary health professionals alike, informed, educated and connected.

Featuring direct communications from the Pharmacy Guild, NAPSA and the Australasian College of Pharmacy, Australasian Pharmacy includes exclusive member offers and deals as well as professional development modules, business development resources and information on handling socially relevant issues for community pharmacists.

Australasian Pharmacy print magazine is a bi-monthly publication, with 6 editions produced annually, each edition is distributed to subscribers and sales teams via post.

The magazine is also available as a digital publication to subscribers of the australasianpharmacy.com website, access is via the Publications page.

The weekly Australasian Pharmacy newsletter is sent directly to subscribers each Tuesday, you can become a subscriber to the newsletter by signing up on the website or getting in touch via email: production@goldx.com.au

All PGA members have full access to Australasian Pharmacy print and digital channels, and can easily subscribe to those channels via the website – australasianpharmacy.com

We work proactively with PGA members to ensure advertisers and endorsed partners messages are clear, relevant and targeted, to help you achieve your desired outcome.

However you choose to consume your information, whether digital or print or both, we've got you covered. And the best part is that subscriptions are completely free... it's just another way for us to support community pharmacy.

Australasian — PHARMACY —

SUBSCRIBE

For Pharmacists Only



Glucojel

The Original Pharmacy
Jellybean & Bears



02 62 708 950



enquiries@goldx.com.au



goldx.com.au

For over 80 years Australians have been buying their favourite jelly beans from their favourite pharmacy. Proudly Australian owned, a little known fact is those jelly beans have been giving back to the pharmacy profession since 1941 too. Now Vegan friendly, and sharing the shelf with Glucojel bears, Australians can also choose to buy in bulk, choose their favourite flavour, or pick up a small travel bag, with the mixed beans available in 70g, 150g and 1kg bags, Red only and Black only beans available in 150g and bears available in 150g bags too.

Not only have Australians been making decades of sweet memories with Glucojel, whether it was Dad's secret weapon for a pick-me up from the sidelines, Mum's sick day go-to, or Nanna's surprise, but many pharmacists have their own Glucojel memories to look back on fondly. Whether it was looking back to the first bag you sold, or the average 47% profit margin made across the range (based on current RRP), Glucojel are sure to bring a smile to the face of any self respecting Australian Pharmacist.

We're proud to be supporting community pharmacy and all money raised by Glucojel assists the PGA in their advocacy work for community pharmacy, in turn directly benefitting the health and wellbeing of all Australians. The advocacy work of the PGA includes Community Pharmacy Agreement negotiations, expanding Vaccination Services, reducing the cost of the General Patient co-payment and safety net and much more. The real benefit for the members is the work that is done behind the scenes for community pharmacy by the Pharmacy Guild of Australia (PGA). The proceeds made from Glucojel provide the PGA with the ability to work on behalf of the pharmacy profession to ensure the profession is visible and the needs of the profession are heard and supported.



100% PURE GLUCOJOY!



The Original Pharmacy Jelly Bean

Guild Insurance

Business Insurance



1800 810 213



gilbsc@guildinsurance.com.au



guildinsurance.com.au/pharmacy

There's safety in numbers. And with safety comes confidence; the confidence to fly high and reach new heights, especially in your career. At Guild Insurance, we've dedicated the last 60 years to building a network of professionals to provide the support to help you reach those heights.

Since the day Mr Alan A Russell OBE advocated for the need for protections for pharmacists, to now, Guild has understood the specific risks of working in and running a pharmacy. No matter where you're at in your journey, we can provide the right cover to suit your needs and be there when you need it most.

As the only insurer 100% owned by the Pharmacy Guild of Australia, no other insurance company can understand pharmacy like we do; and we've got the history to prove it. Our ties to the pharmacy community run deep and are intrinsic to our values, operations, and existence as a whole.

Whatever journey you decide to take, and whatever stage of your career you're at, we're here so that you don't have to face challenges alone. We may not be front of mind, but we've got your back when you need us most.

It's more than just insurance. When you're with Guild Insurance, you gain access to RiskHQ, our online risk management recourses centre, filled with articles and free CPD based on data we've collected for the past 60 years.

You have 24/7 access to our claims hotline for emergencies outside of business hours, and you also have access to one of Australia's leading professional indemnity legal defence teams, Meridian Lawyers. With Guild Insurance, you can sleep soundly knowing we'll be there when you need us.





1300 621 603



kelliec@afterpay.com.au



Afterpay.com/en-au/pharmacy-guild-members

Founded in 2014 in Sydney, Australia, Afterpay has millions of global customers and hundreds of thousands of merchant partners.

Integrated within over 1,600 pharmacies in Australia already, Afterpay's product helps patients break up the cost of their medication or pharmacy goods in four instalments, without incurring interest. Making access to healthcare for patients available when they need it, not just when they can afford it.

This is particularly important as more and more consumers are opting to pay with debit vs credit, as seen in Afterpay's data, with over 90% of customers linking their debit card to their Afterpay account. Of this cohort, 78% would want to pay with Afterpay in pharmacy*.

Afterpay's business model is completely free for customers who pay on time – helping people spend responsibly without incurring interest, fees or extended debt.

Afterpay is about providing families and singles in the community with a choice in how and when they pay for their pharmacy purchases, in a way that works with their overall budget.

As a merchant, your pharmacy is paid upfront for the transaction, while still removing the economic barriers to help patients manage their cash flow. You can also benefit from reduced fraud risk, lower return rates and a customer-first payments solution.

Afterpay is deeply committed to delivering positive outcomes for customers and shares a vision of a more accessible and sustainable world. Afterpay's mission is to power an economy in which everyone wins.

All Guild Members are now able to offer Australia's most used and preferred Buy Now Pay Later payments platform through a strategic partnership that will help members grow their business and benefit from a special members' rate.

**Let's Talk About Health' customer survey, March 2022.
Eligibility criteria and T&Cs apply. Visit afterpay.com for full T&Cs.

65% of Afterpay customers visit the pharmacy at least once a month.*

Offer your patients a better way to pay.

Get started

*Let's talk about Health' customer survey, March 2022
Eligibility criteria and T&Cs apply. Visit afterpay.com for full T&Cs.

AFT Pharmaceuticals

Pharmaceuticals



1800 238 742



receptionau@aftp Pharm.com



www.aftp Pharm.com

Back in 1997, husband and wife Dr Hartley and Marree Atkinson started AFT Pharmaceuticals from their home garage in Auckland, New Zealand. In 2004, we then took our first steps into Australia, a market that has now become the biggest part of our growing international business.

Today AFT Pharmaceuticals is a leading Australasian health business that develops, licenses and distributes a diverse and innovative range of products globally, all guided by a principle of working to improve the health of those in need and those seeking to make a meaningful difference to their wellbeing.

With a guiding principle of working to improve your health, we deliver pharmaceuticals that provide a real difference to people's health.

Here at AFT Pharmaceuticals, our company vision is simple: to develop innovative products that help people. We do this by seeing opportunities that others may have missed, and by filling gaps in the market with innovative products that can provide positive health outcomes for those who need them.

Our success is built on research and development. R&D is more than 'corporate speak' for us: it's at the heart of what we do in developing new products or improving existing ones. This has allowed us to

successfully grow our business year after year, and crucially, to meet the health needs of people in Australasia and around the globe.

We have enjoyed a long and successful relationship with the Guild and Gold Cross, and expect that to continue for many years to come. With Maxigesic® we have been the major sponsor of the Pharmacy Assistant of the Year award since 2017, preceded in 2016 by our first Gold Cross endorsement on the brand.



BD Rowa™ Technologies provides cutting edge technology for automated stock handling, storage and dispensing systems for hospitals and pharmacies worldwide, made in Germany. With 13,000 robot installations globally and over 360 robots installed across Australia, our aim is to provide quality service and advice to pharmacists and owners looking to automate their dispensary, improve their workflow and free up more time for customer consultation and drive other revenue opportunities.

BD Rowa™ Technologies is part of BD, one of the largest global medical technology companies in the world with over 125+ years of innovation and experience.

BD Rowa™ Technologies also offers:

- > Market leadership for over 12 years.
- > Australia-wide coverage sales and service.
- > Technicians available in all states.
- > Nationwide inventory floor stock, ready to go.
- > A market leader of robot storage capacity.
- > In-house pharmacy workflow designer.
- > Dedicated project management team.

- > 24/7 helpdesk support hotline.
- > Over 1 million robot configurations.
- > Customer learning portal.
- > Multi-tenancy software.
- > Indoor pick up / semi-outdoor pick up.
- > BD Rowa™ Robots handle round items.
- > PharmX integration.
- > Handling of broken packs.
- > S8 Medication software.

BD Rowa™ Technologies is also proud to offer you the pharmacy automation trifecta!

Have you ever considered centralising your operations, to improve your operational efficiency and quality, to make you more competitive? BD Rowa™ Technologies now has a portfolio of solutions that can support our customers across retail pharmacy, hybrid pharmacies and bigger hub operations including BD Rowa™ Smart and Vmax, BD Rowa™ Dose and BD Rowa™ SynMed.

Contact us today for more information.



Scan here!

Experience the BD Rowa™ Advantage



Carbine Media

Pharmacy Guild Of Australia
Year Planner



02 9476 5933



george@carbinemedia.com.au



carbinemedia.com.au

Carbine media is a specialist healthcare publisher that connects brands to pharmacy professionals through its annual CPD conference and event year planners.

Since 1994, we've specialised in producing quality printed collateral which act as valuable practice management resources for healthcare professionals. Our publications are compliant with the Medicines Australia advertising code of conduct and are endorsed by the peak industry bodies like the Pharmacy Guild of Australia and The ADA & The AVA to name a few.

We are focused on providing quality practice management resources to healthcare professionals (HCPs) for daily use. Working exclusively with leading industry associations, our products reach HCPs at the point of patient care, diagnosis and prescription.

They are relied upon by HCPs for new product information and to plan for industry conferences and continuing professional development (CPD) programs.

With annual distribution to over 130,000 healthcare professionals in 30 therapy areas, we ensure the most relevant brands and industry-specific conference, exhibitions and educational events stay top-of-mind across Australia for practitioners around Australia.

Just by subscribing to Australasian Pharmacy, you can secure your wall planner each year, free of charge. Just another added support for your profession.

Build your brand with the leading healthcare industry associations



The Pharmacy
Guild of Australia



RANZCOG
Confidence in Women's Health



AMA

CarbineMedia

carbinemedia.com.au

Cody Group

Pharmacy Guild of Australia
Calendars



1800 628 388



info@codygroup.com.au



codygroup.com.au

Cody Group are the Pharmacy Guild’s preferred supplier and have been the sole representative for the Pharmacy Guild Calendars for the last 13 years. We are a proudly Australian owned and run business with a wealth of expertise and experience in our field.

We offer a wide range of high-quality calendars, diaries & branded products varying in size, style and content. Each of our calendars are carefully designed to include natural, eye-catching images coupled with inspirational quotes on a large and easy to see date pad with many other useful features.

They are specifically designed to be both practical and aesthetically pleasing and include all National Public Holidays, Pension Days, National School Holidays and Moon Phases. Our calendars also contain useful First Aid information and professional medical advice approved and endorsed by St. John’s Ambulance Australia.

We offer a range of discounts and exclusive deals throughout the year giving Pharmacy Guild members the opportunity to save money on their orders and get the most out of ordering with us. Our prices are all inclusive of GST, delivery, and artwork and we provide a full consultative service.



CODY GROUP
Your Brand Champion

2024 PHARMACY GUILD CALENDARS



- 12 Page or Single Page Calendars
- Captivating Images
- High Quality Paper Stock
- Large Advertising Area
- National Public Holidays, School Terms, Pension Days and Moon Phases

**Order your
2024 Pharmacy
Calendars**

**Call us on
1800 628 388**

**codygroup.com.au
info@codygroup.com.au**

Constellation Technologies

Cold Chain Management System



1800 100 227



sales@ct1limited.com



constellationtechnologies.com.au

Constellation Technologies is an IoT and digital transformation solutions company specialising in Internet of Things (IoT) product development and product management for industry and government applications.

Operating since 2016, the Company has developed a Cold Chain Management Solution (CCMS) suite called Callisto that is being utilised in commercial kitchens, medical research facilities, pharmacies and hospitals across Australia.

The Callisto device suitable for Pharmacies is a small, discreet temperature monitoring box that once placed inside a drug fridge, gathers temperature data from that fridge in real time, alerting a user to any anomalies in the temperature of that fridge as they occur. The Callisto device can monitor temperatures as low as -80° Celsius, making it ideal for monitoring temperature sensitive drugs like vaccines.

Callisto devices are powered by low use rechargeable batteries that can last for up to two years before they need recharging. Each device also uses their own individual sim card therefore not relying on local wifi. What this means to Pharmacy operators is that if your Pharmacy power goes out or wifi goes down, Callisto will continue to monitor your drug fridge and the temperature of its contents.

All data transmitted by a Callisto device is stored in the cloud and can be accessed at anytime via Callisto's cloud-based platform or free mobile app. The cloud-based platform can generate compliance reports for QCPP and Strive for 5 requirements, making record keeping for your Pharmacy easier than ever.

Constellation are offering PGA members the following exclusive pricing:

Callisto Monitoring Devices:

0–5 devices: \$185 each.

6–10 devices: \$ 175 each.

11 or more devices: \$165 each.

Plus a monthly monitoring charge of \$17 per device.

The monthly monitoring charge gives PGA members access to the cloud-based platform, mobile APP and covers the cost of the Callisto device sim and data charges.

The price being offered to PGA members is up to a 25% discount on the regular price of a Callisto device and a 15% discount on the ongoing monthly monitoring fee.

Note: A Pharmacy will require one Callisto device per fridge being monitored.

constellation
technologies



Temperature Monitoring Solutions for Pharmacy Fridges

- Live Temperature Monitoring using cellular (4G Technology).
- Cloud based web and mobile apps providing 24/7 view of assets.
- Automated alerts, notifications (SMS, Email, Push Notification).
- Easy self install.
- QCPP, Strive for five Compliance reports.
- Smart AI based equipment monitoring analytics.

www.constellationtechnologies.com.au
1800 100 227 | Sales@ct1limited.com



iNOVA Pharmaceuticals

Gold Cross Pharmacy Range



1800 630 056



customerservice@inovapharma.com



<https://inovapharma.com/>

iNova Pharmaceuticals is a multinational pharmaceutical and consumer healthcare company that markets and sells a wide range of market-leading products across Asia-Pacific and Africa. iNova specialises in areas of weight management, cough & cold, throat, skin care and natural health. iNova acquired the Gold Cross product range in 2018, embarking on an exciting new chapter of collaboration with the Pharmacy Guild of Australia.

Gold Cross range is an Australian brand that has been specifically designed to help treat and relieve the most prevalent of everyday minor medical conditions – the things that we all suffer with from time to time. You could say that in many ways, Gold Cross is the “people’s brand” of medicine. Gold Cross products have been used by Australians for over 70 years.

The range is designed to work as a first port of call for everyday ailments and wellbeing. Gold Cross products treat the common family ailments such as coughs and colds, skin irritations, cuts and abrasions and digestive complaints. In addition, Gold Cross traditional medicines offer specific products for pain relief and vitamin supplementation.

iNova relaunched the trusted range of Gold Cross pharmacy-only products in 2020 with new, modern packaging supported by consumer advertising as well as a new website.

GOLD  CROSS

**Helping keep Aussie families healthy for over 70 years
with a wide range of tried and tested products**

Lease 1

Retail Shop Lease Information and Services

-  1300 766 369
-  pharmacy@lease1.au
-  lease1.au

Lease1 has been delivering lease savings and adding business asset value to Members of the PGA since 1996.

The value of these savings and increased asset value as a result of Lease1's lease negotiations is in excess of \$250,000,000, with a majority being on behalf of Guild Members.

Regardless of when your lease expires, the Team at Lease1 can provide advice, support and recommendations to Members on virtually any issue pertaining to their Pharmacy lease and relationships with Landlords and Managing Agents.

Further, Lease1 continues to support the Pharmacy Guild of Australia through delivering on reforms to lease legislation, Member education programs and resources including webinars, podcasts and presentations at branch and industry events. As well as contributing to the PGA Annual Rental Report.

This support is across all state branches as well as the National Executive of the PGA.

Lease1 continues to operate Nationally and remains the only specialist retail leasing company that is focused on not only your results but also those of the Community Pharmacy sector.

We remain proud members of Gold Cross and the Family of Gold Cross endorsed service providers as these companies have a unique standing in the

industry as supporters of Community Pharmacy across Australia.

All Pharmacy Guild Members can avail themselves of the following complimentary support and resources:

- > Initial lease review and 1 on 1 session with our Leasing Experts (online booking available www.lease1.au – book a strategy call)
- > Lease Health Check report (send an email to pharmacy@lease1.au subject FREE Lease Health Check)
- > Toll free number: 1300 766 369
- > Dedicated Email address: pharmacy@lease1.au
- > Lease Simulator (email subject FREE Lease Simulator)

Copy of our digital magazine: Inside Leasing-Pharmacy Only Edition (published pre-APP annually email subject: Inside Leasing-Pharmacy Only please)

Further PGA Member Benefits:

Member only investment structure including fee caps and interest free instalment plan (when you engage Lease1).

A free 2 Month subscription to "Lease Concierge- Manage Your Lease Like a Pro" program (saving of \$209.00).

Lease Expiring? You Deserve a Better Deal Save Time and Money!



Act Now!



Liebherr, Germany's leading manufacturer of refrigeration appliances for over 60 years, offers a comprehensive range of Gold Cross endorsed and Quality Care Pharmacy Program compliant refrigerators.

Refrigerators and freezers for use in pharmacy, research and laboratories must meet the most stringent requirements. With precise electronic control and accurate temperature setting, Liebherr pharmaceutical refrigerators offer outstanding temperature stability and excellent energy efficiency.

Purpose-built with high-quality materials to meet the stringent standards needed in pharmacies, all Liebherr appliances are backed by a 5-year warranty.

All Liebherr appliances incorporate numerous functions and equipment features as standard, to ensure vaccines, medicines, sensitive substances, and samples are kept in the optimum conditions and cooled to precise, constant temperatures.

Safety functions and alarm systems combine to ensure the quality of vaccines and medicines is constantly assured. Audible and visual integrated alarms immediately warn of any temperature deviations, power failure and when the door is left open.

With a Liebherr refrigerator in your pharmacy, you can be assured that medicines and vaccines are stored under the safest, highest pharmaceutical standards.

Liebherr is exclusively distributed in Australia by Andi-Co Australia and is supported by local customer service.

PGA members will receive a 25% discount off their Liebherr products.

Liebherr offers the most energy efficient pharmaceutical refrigerators on the market, so PGA members will also save on long-term energy and running costs.



Fulfilling the Highest, Safest
Pharmaceutical Standards

LIEBHERR

ENDORSED BY

 GOLD
CROSS

Modeus is a healthcare software provider to both Australian and International markets. It currently services over 5,500 customers across pharmacy, veterinary, aged care, hospital, paramedic services, medication warehousing, distribution and mining industries. Modeus is privately-owned and based in Melbourne, Australia with 100% in-house teams of developers, support, training, implementation and sales.

Commencing operations in 2003, Modeus has transformed controlled drug management within the retail pharmacy industry via two groundbreaking products. The adoption of DDBook for all controlled drugs as well as MethDA for methadone programs saw a near-universal shift from paper-based to digital recording through these digital platforms.

In 2022, over 80% of retail pharmacies use Modeus products daily and this figure continues to grow. Owing to the success within the retail pharmacy industry, Modeus has expanded to other industries that use controlled drugs.

In 2018, Modeus entered the aged care and hospital markets. Although these markets are traditionally slower to adopt digital systems, Modeus has experienced significant success to date. Our hospital software, HS8, has been rolled out to over 50 hospitals in Australia and is expected to grow rapidly based on the levels of interest as well as securing a state-wide tender for all public hospitals in Western Australia. Modeus is also engaged with a number of large aged care groups to implement DiamondCare, our Aged Care CD register.

In September 2022, Modeus partnered with Choice Aged Care, the largest professional services business in the Australian aged care industry, currently servicing over 400 facilities and growing.

Modeus is open to offering multi-year license renewal discounts to all PGA members for our DDBook, DDBook Cloud, MethDA and mHIRE software. Please contact Modeus for more information.

Have you migrated to DDBook Cloud yet?

CONTACT MODEUS TODAY TO ARRANGE MIGRATION
support@modeus.com.au | 03 9867 2785



At PaperPak, our extensive range of Australian Made sustainable packaging is helping you to be naturally better and as proud partners of Gold Cross, we have supported local pharmacies with their packaging needs for over 20 years. Now, the Detmold Group is helping you to take care of those who care by manufacturing and providing the healthcare industry with high quality, professional, Australian made face masks thanks to Detmold Medical.

As paper and board specialists, manufacturing packaging products for the food service and retail industry for over 70 years, the Detmold Group entered an entirely new product category when it began manufacturing Personal Protective Equipment (PPE).

Detmold Medical was founded in March 2020, in response to an urgent community need during the COVID-19 health crisis. The Detmold Medical manufacturing facility was rapidly established to deliver local PPE capability in South Australia, leveraging existing expertise, networks, systems and knowledge from the Detmold Group. Today, we are dispatching product Australia wide.

Detmold Medical has developed its own testing facilities to validate and enhance the performance of its masks. This involvement in capability supports a commitment to providing quality products to protect healthcare workers. Adhering to guidelines established by the Therapeutic Goods Association of Australia (TGA), Detmold Medical prioritises responsible material supply and manufacturing practices. We are committed to quality and safety, are connected globally, resourced locally, products are engineered with passion and driven by collaboration to safeguard fellow Australians.

The Detmold Group employs 3,000 people, with representatives in 17 countries, manufacturing facilities in 7 of those countries, and produces over 22,000 different food and retail packaging products.

Established in 1948, the Detmold Group is an innovative, Australian family-owned and operated business, supplying some of the world's largest and most iconic brands with sustainable packaging solutions.

Carrying your brand further.

A proud partner of the Gold Cross brand for over 20 years.



Resources, products, consulting,
advocacy and education for
compounding pharmacists
and technicians



02 9316 1500



rjohnson@pccarx.com



www.pccarx.com

Are you looking to treat more patients, diversify revenue and achieve long-term growth? Joining PCCA's community of compounding pharmacies could be your prescription for success.

Compounding with the support of PCCA gives pharmacies the tools to treat more patients efficiently, while diversifying revenue streams and achieving long-term growth. Joining PCCA's community of compounding pharmacies could be your prescription for success.

PCCA helps pharmacists and prescribers create personalised medicine that makes a difference in patients' lives. We are the complete resource for the compounding pharmacist, providing the most comprehensive catalog of the industry's highest-quality products along with incomparable support, training and education. This includes chemicals that meet The PCCA Standard™ above and beyond industry requirements as well as compounding bases that use advanced technology to optimize the delivery of active ingredients in various dosage forms.

Our members have instant online access to more than 9,000 formulas, including over 200 that have undergone rigorous stability testing to extend their beyond-use dates. We have a team of clinical compounding pharmacists with centuries of combined experience available 24/7 to help with formulation challenges and provide clinical recommendations. PCCA members can choose from the industry's largest selection of accredited training and continuing education opportunities every year, including everything from lab fundamentals to advanced clinical information. Our pharmacy management software can maximize staff efficiency and enhance workflow while improving patient care.

From pharmacy software to industry-defining base technology to marketing inspiration – PCCA is your partner for growing a successful compounding practice. Join PCCA's global network of more than 3,000 member pharmacies making a difference with customised medicine at pccarx.com

Calibrate to PCCA for more

SPEED | PRODUCTIVITY | EFFICIENCY | RISK MANAGEMENT



Learn how by
scanning the
QR code



GOLD CROSS

For further support, you can contact us at any time.

Ph: 02 6270 8950

Email: enquiries@goldx.com.au

Web: goldx.com.au

All information, including partners, prices, member benefits were correct at the time of printing.
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